

# *Your Possible Home*

Building Meaningful, Enduring Family Bonds in the Age of AI



[www.YourPossibleHome.com](http://www.YourPossibleHome.com)

## **The Community Referral Organizer**

### **Capturing word-of-mouth recommendations without losing them**

Some of the best providers you'll ever find come from a friend mentioning someone in passing. The problem is that the recommendation usually arrives at a moment when you don't need it, and by the time you do, you've forgotten the name.

This is a small but mighty resource. A simple log that catches the names while they're still warm.

### **The log**



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<b>Provider name</b>	<b>Category</b>	<b>Who recommended</b>	<b>Why they recommended</b>	<b>Who this provider is NOT a good fit for</b>	<b>Date last verified</b>	<b>Notes</b>



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## What to capture in the moment

When a friend mentions someone, you really only need three things:

1. The provider's name and what they do
2. Who recommended them
3. One sentence on why

Everything else can be filled in later when you actually need them. The point is to catch the name before it slips.

## The "not a good fit for" column is the most useful one

This is the column most people skip and the one that saves the most time later. When your friend says *"She's amazing if you want someone direct, but she's not for everyone,"* write that down. *Direct, not for everyone.* Six months later, you'll know in two seconds whether to call.

## Verifying entries before you call

A provider recommendation from three years ago might no longer apply. People change practices, retire, raise prices, change focus. Before you commit to anyone from this list, send a short text to the person who recommended them: *"Are they still good? Anything I should know before I reach out?"*

Thirty seconds, and you've saved yourself a wasted call or worse.

